

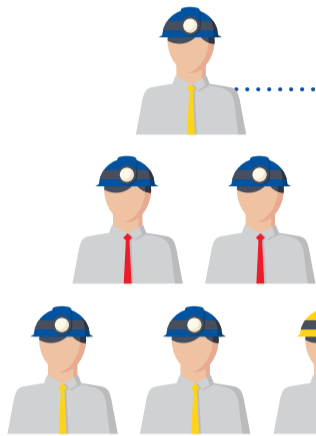
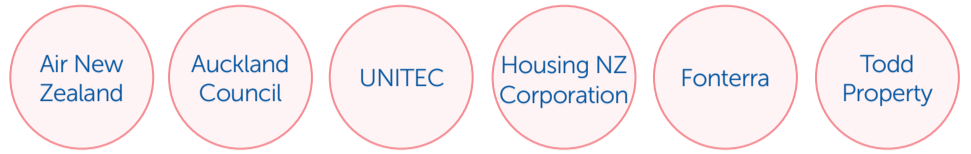
Why PREQUAL?



You are a **Client** if you engage others to carry out work for you. A Client may also be a contractor or even subcontractor in some circumstances.

65+ Clients using **PREQUAL**

Some of the PREQUAL Clients include:



Over 4,200 Contractors are in the PREQUAL database

You are a **Contractor** if you are hired and paid by someone else (a Client) to carry out work for them. Note in the HSWA 2015 the Client is referred to as a PCBU (Person Conducting a Business or Undertaking).



450 are Sole Traders

You are a **Sole Trader** if you do not employ staff or engage other contractors and you contract independently, even if you are a limited liability registered company.

Over **400** Contractors are associated with **2 Clients**

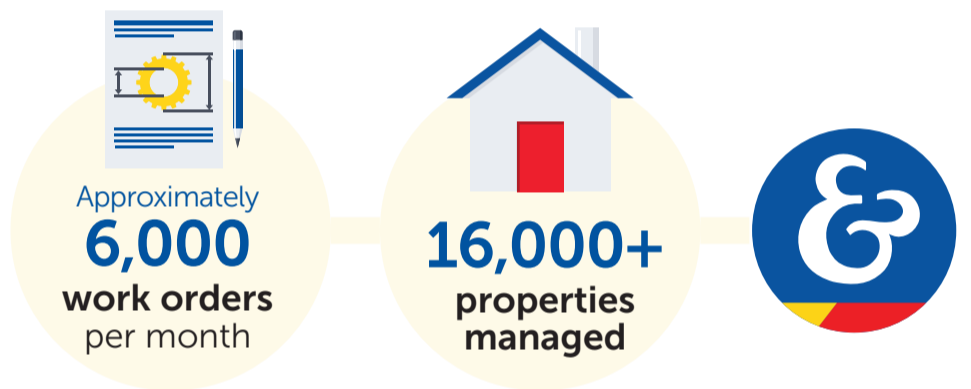
Nearly **500** Contractors are associated with **3 - 5 Clients**

Nearly **300** Contractors are associated with **6 - 10 Clients**

Nearly **200** Contractors are associated with **11 - 20 Clients**

Nearly **50** Contractors are associated with **21+ Clients**

Tyco Fire & Security (ADT) are associated with **35 Clients**



Barfoot & Thompson believes in Health & Safety and values best Health & Safety practices.

We recognise there is a risk every time a contractor comes on site.

We create mutually beneficial partnerships.

We engage with leaders in the field for best outcomes.

Contractors in progress of being qualified for Barfoot & Thompson:

184 Completed

45 In Progress

82 Registered, Not Started



Nearly two-thirds of Health & Safety business leaders* have used prequalification schemes with their contractors or suppliers. (Deloitte, 2018 Health and Safety Leadership Survey)



75% of Health & Safety business leaders* agree that prequalification is good business practice, and something that contributed to assurance and keeping people safe. (Deloitte, 2018 Health and Safety Leadership Survey)

*138 people contributed to the survey in April 2018. This survey asked CEOs, directors and health and safety executives what was different as a result of the post-Pike River reforms, particularly the introduction of the Health and Safety at Work Act.